# Concept Presentation IKEA

29-10-2012 Solve-ation: Alberto, Jeroen, Mario, Nadia, Rick

## Agenda

Problem statement
Summary research findings
Brainstorm phase
Concepts
Campaings and rewards
Summarize concepts
Next phase

## **Problem statement**

How can we **improve** the **IKEA Employer Brand**, **increase** its **brand equity** and **generate** more **interest in a career** at IKEA among high educated logistic students and graduates?

## Summary Main Findings

Students have no insight about the logistics world at IKEA
Seek ways to interact with the logistic students.
Digital storytelling and gamification as tools to communicate.
Interactive marketing to get their attention.

## Persona

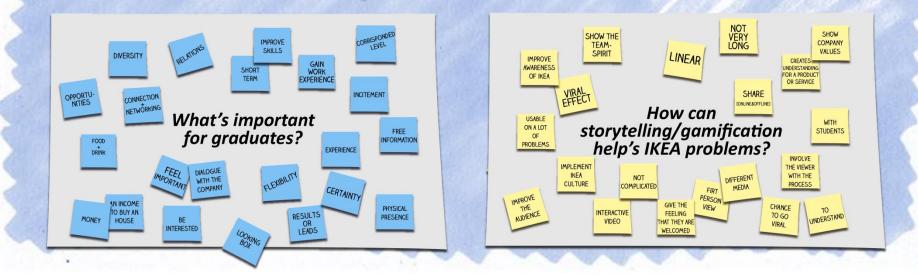
23 years old Studies supply chain management Albert Heijn **RTS Games** \_Internship Last year of his study In search of a job



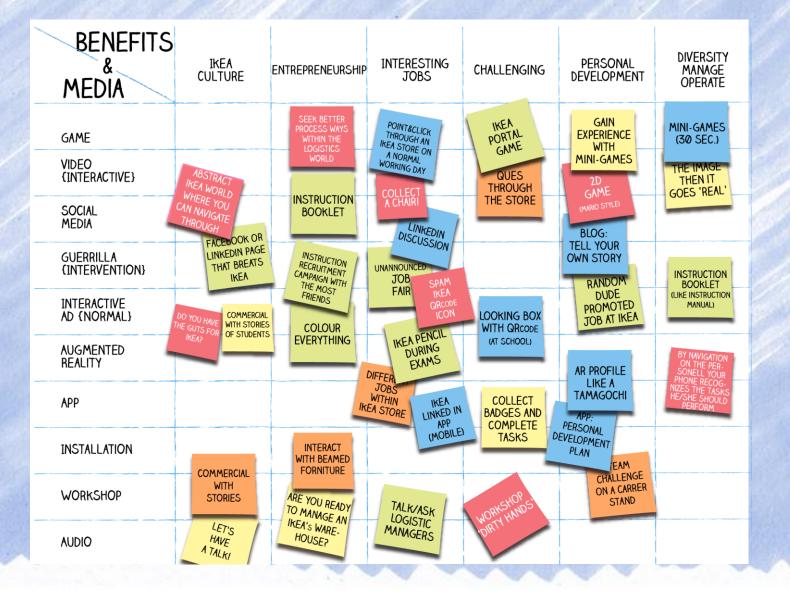
# **Brainstorm** phase STOR INER

## **Concept requirements**

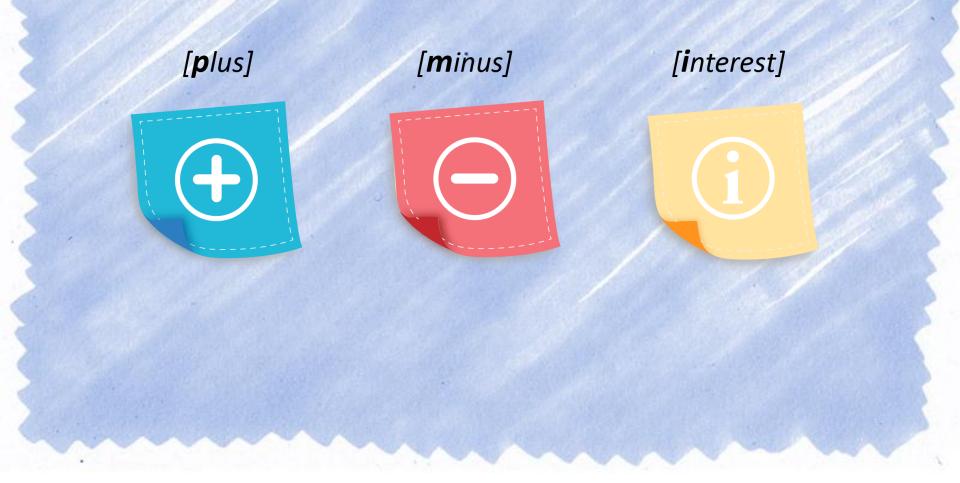




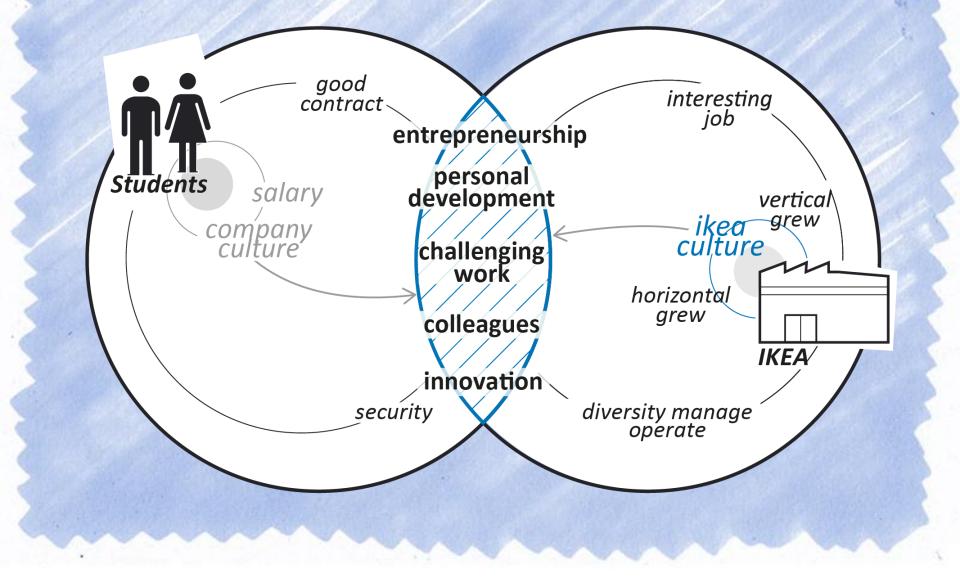
## Idea generation grid



## PMI method



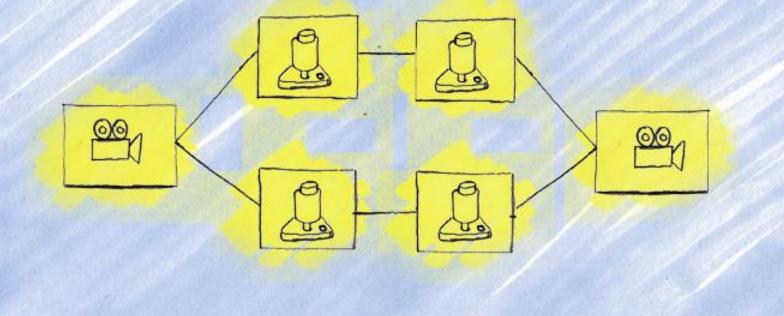
## Benefit message



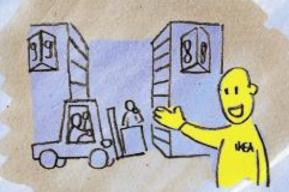
## The Concepts

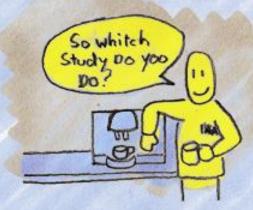
Looking Box Time Framed Question Interactive Journey

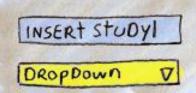
## Looking Box

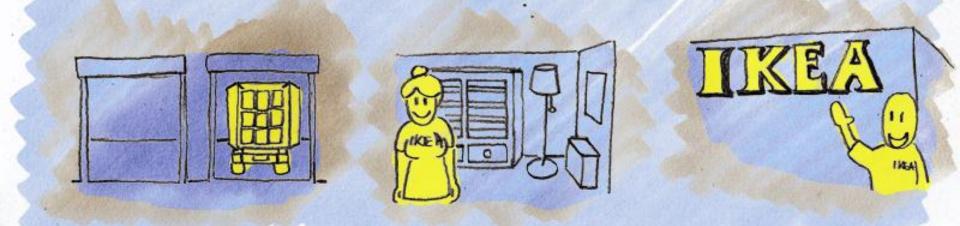


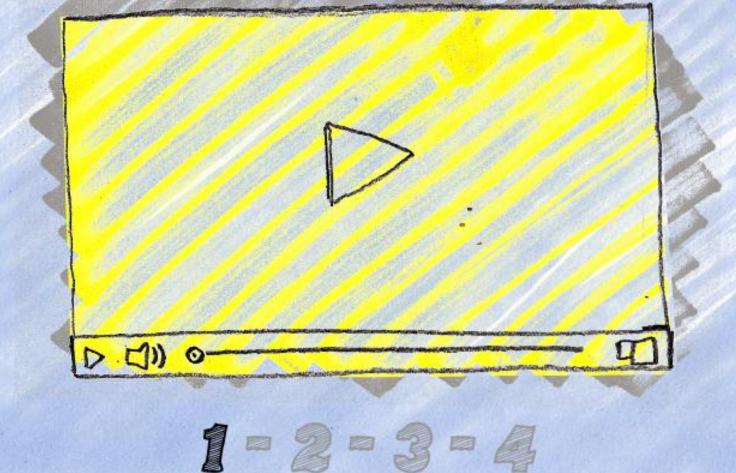
## Looking Box











#### QUESTION

#### SOLUTION SPACE

1-2-3-4



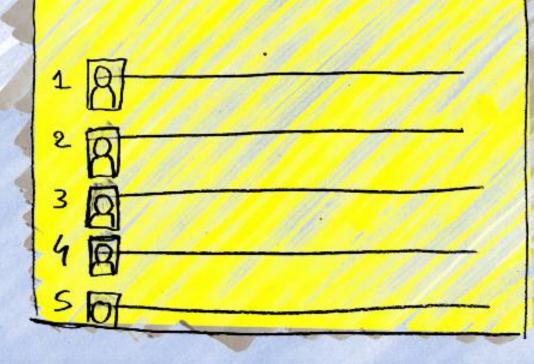
REGISTER







COMMUNITY



1-2-3-4

## **Interactive Journey**



## THE STORY OF IKEA

## **Interactive Journey**

IKEA

IKEA

LOGISTICS

COMMUNICATION & INTERIOR DESIGN

SALES

INE

## Campaigns and Rewards

## Looking box

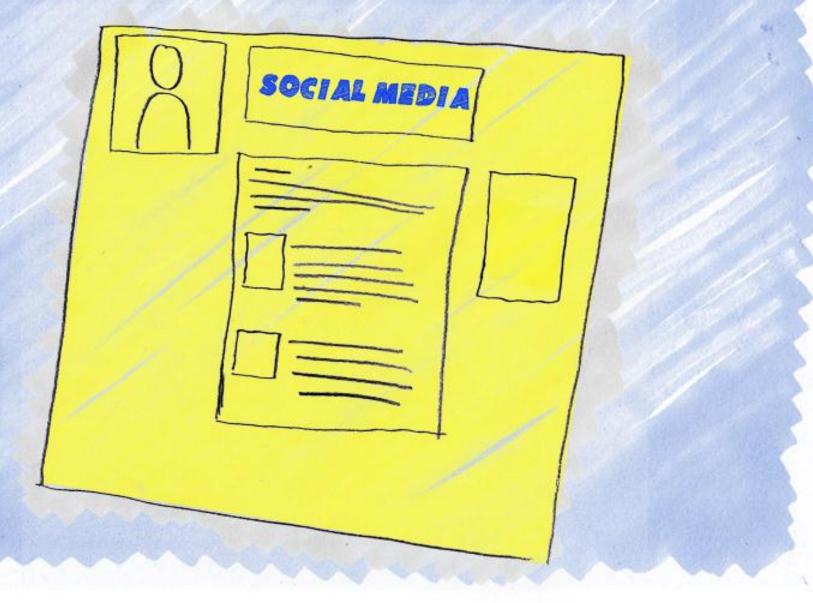
A WORLD Full of opportunaties

TAKE A LOOK.

## **IKEA Pencil**

WWW.WORKING BILVEN NUL

## Social Media



## Trip to Sweden

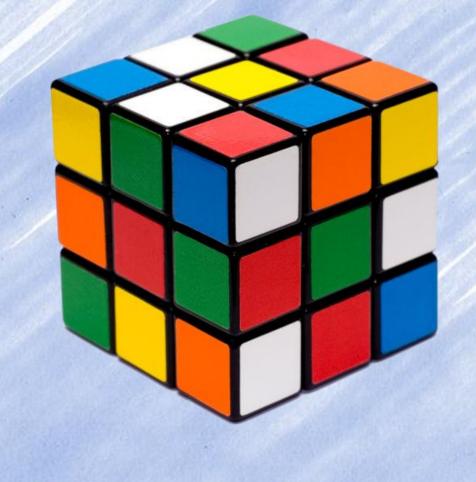
IKEA

## Interview with IKEA recruiter

## Summarize the concepts

Looking Box Time Framed Question Interactive Journey

## Next phase



# **Questions & Conversation**